facebook for business

Ads and Sponsored Stories Guide

October 2013

Updates to the guide as of September 10, 2013

- Recommended creative across placements for each ad unit
 - Highlighted the recommended image size and text length for each ad unit that will work best across placements (top right corner of each slide)
 - The detailed specs for each placement are included under each screenshot
- More precise truncation rules
 - For each placement, the number of characters that will safely show before truncation (if allowed) are listed
- Premium ads consolidated in one section
 - We consolidated all details for premium ad placements and formats in a separate section at the end of the guide

How to use this guide

Desktop News Feed

Mobile News Feed

Right column

Screenshot of how ad displays in desktop News Feed

Screenshot of how ad displays in mobile News Feed

Screenshot of how ad displays in the right column

Recommended creative:

- This area lists the ideal ad specs (text, image aspect ratio & image pixel size) to optimize across all placements.
- Note, the image size listed is larger than the minimum required for each placement to ensure the highest resolution across placements.

This area lists the ad specifications for the desktop News Feed placement only – including minimum text displayed, image size, image aspect ratio and any variations or limitations of this particular ad unit/placement combination.

For best results, please refer to the ad specs in the 'recommended creative' area in the top right corner.

This area lists the ad specifications for the mobile News Feed placement only – including minimum text displayed, image size, image aspect ratio and any variations or limitations of this particular ad unit/placement combination.

For best results, please refer to the ad specs in the 'recommended creative' area in the top right corner.

This area lists the ad specifications for the right column placement only. These specs include the minimum text length, image size, and image aspect ratio for this placement.

Note the image size for right column does not always match that of News Feed. If you want to optimize for right column specifically, you should use the above specs for this placement.

Best use cases

This area describes the business objectives for which this ad format is optimized (e.g., brand awareness, website conversions)

Products: Ads and sponsored stories

Ads

Voice of business



Sponsored stories

Voice of friends



Ads are paid messages from businesses, written in their voice. They can include social information about friends.

Ads overview

- 1. Page post text ad
- 2. Page post photo ad
- 3. Page post video ad
- 4. Page post link ad
- 5. Offer ad

- 6. Event ad
- 7. Page like ad
- 8. Mobile app ad
- 9. App ad
- 10. Domain ad

Sponsored stories are messages from friends about ways they've engaged with a business. Businesses can pay to promote these stories so there's a better chance people see them.

Sponsored stories overview

- 1. Page like sponsored story
- 2. <u>Page post like sponsored</u> <u>story</u>
- 3. Page post comment sponsored story
- 4. Page post share sponsored story
- 5. Event sponsored story

- 8. Check-in sponsored story
- 9. Game played sponsored story
- 10. App shared sponsored story
- 11. Open graph sponsored story
- 12. Domain sponsored story

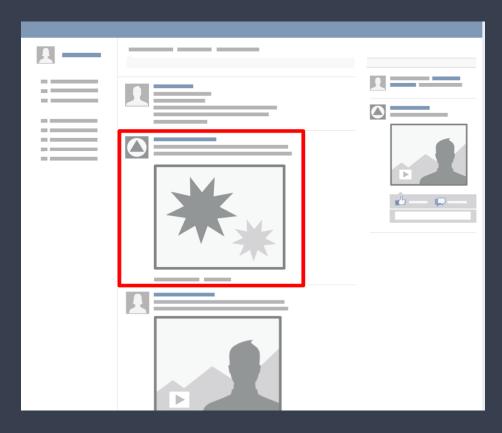
Placements

- Mobile News Feed
- Desktop News Feed
- Right column

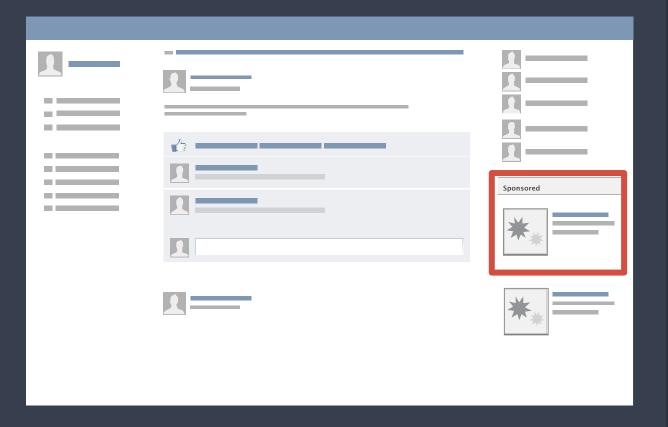
Placements



Mobile News Feed



Desktop News Feed



Right column of Facebook

Summary of products by individual placement

	Mobile News Feed	Desktop News Feed	Right column of Facebook
Page post ads	X	X	X
Page like ads	X	X	X
Mobile app install ads	X		
App ads			X
Domain ads			X
Sponsored stories	X	X	X

Summary of how to buy

Bundles of placements you can buy	Placements included	Why this option?	How to buy it? 1,2,3,4
All Facebook	Mobile News FeedDesktop News FeedRight column of Facebook	Your ad will show where it will get the most clicks and actions for your budget.	Ads Create tool, Power Editor, API, DSP
News Feed	Mobile News FeedDesktop News Feed	The most engaging placement on Facebook.	Ads Create tool*, Power Editor, API, Promote button on the Page
Mobile News Feed	Mobile News Feed	The most engaging placement on customers' most personal device.	Ads Create tool*, Power Editor, API
Desktop News Feed	Desktop News Feed	The most engaging placement on customers' biggest screen	Ads Create tool*, Power Editor, API
Right column of Facebook	Right column of Facebook	Deliver your message with additional frequency throughout Facebook to get more clicks and actions.	Ads Create tool*, Power Editor*, API*

- 1. Ads Create tool self-serve ad creation form, which can be accessed at http://www.facebook.com/ads/create
- 2. Power Editor self-serve tool for advanced advertisers. It can be downloaded by anyone at https://www.facebook.com/ads/manage/powereditor
- 3. API access via Facebook's Application Programming Interface directly, or via tools built by our Preferred Marketing Developers (PMDs) using Facebook Ads API
- 4. Promoted button on the Page way to buy a Page post ad directly from the Page composer or next to the post itself, by clicking on the "Promote" button.

^{*} Changes to the Ads Create tool to enable selection of specific placements will begin rolling out in the weeks following the September 10 launch of the new ad formats. The ability to select right column only will begin rolling out in Power Editor and API on September 10 but won't launch to all advertisers until a few weeks later.



Ads: Voice of business Creative details

Page post text ad

Desktop News Feed



Jasper's Marke

Jasper's Market would like to send a heartfelt thank you to everyone who has been a part of this crazy process of opening a new market. From the neighboring businesses to the families that stop by every day, from our farmers to our local suppliers, you have all made Jasper's what it is today – your welcoming neighborhood market full of great food and great people.

Like · Comment · Share · 🖒 11 📮 3 🗐 1 · 🗞 · Sponsored

Mobile News Feed



Text: 500 characters, remainder truncated

Text: 500 characters, remainder truncated

Recommended creative:

Text: 90 characters

Right column

Jasper's Market

Jasper's Market would like to send a heartfelt thank you to everyone who has been a part of...

🖒 11 🖵 3 🕞 1

Text: 90 characters, remainder truncated

- Generating brand awareness for current and prospective customers
- Getting people to engage with your Page or post

Page post photo ad

Desktop News Feed



Text: 500 characters, remainder truncated Image aspect ratio: Up to 1:1 at tallest (the image size in ad will conform to the specs of the uploaded image, up to a square) Image size in ad: Up to 400x400 px* (will scale to fit longest edge at 400px) Image specs if multi-photo story:

- 2 or 4 photos: 196x196 px each photo
- 3 or 5-9 photos: 129x129 px each photo
- Album created stories: 3 photos at 129x129 px; one photo at 398x264 px

Mobile News Feed



Text: 90 characters (will show more if space permits), then remainder truncated Image aspect ratio: Up to 1:1 at tallest (the image size in ad will conform to the specs of the uploaded image, up to a square) Image size in ad: Up to 618x618 px (will scale to fit longest edge at 618 px) Image aspect ratio if multi-photo: 1:1 (we crop to make it 1:1 regardless of size)

Right column

Jasper's Market

Jasper's Market is now open downtown! We feature a large selection of organic produce to...



△ 50 **□** 10 **□** 2

Text: 90 characters, remainder truncated Image aspect ratio: Up to 1:1 at tallest (the image size in ad will conform to the specs of the uploaded image, up to a square) Image size in ad: Up to 120x120 px (will scale to fit longest edge at 120px)

• Image size: 1200x1200 px

Recommended creative:

Text: 90 characters

Image ratio: 1:1

Best use cases

- Generating brand awareness for current and prospective customers
- Getting people to engage with your Page or post

*Note, we are testing a new version of desktop News Feed with a small percentage of users. Although it's not necessary to optimize for this placement, if you want to get the largest format in the new News Feed, you should upload an image that meets the mobile image requirements (up to 618x618px).

Page post video ad

Desktop News Feed



Text: 500 characters, remainder truncated Thumbnail aspect ratio: Up to 1:1 at tallest (the image size in ad will confirm to the specs of the uploaded image, up to a square)

Image size in ad: Up to 400x400 px* (will scale to fit longest edge at 400px)

Max video size, length: 1 GB, 20 min

Mobile News Feed



Text: 90 characters (will show more if space permits), then remainder truncated Thumbnail image aspect ratio: Up to 1:1 at tallest (the image size in ad will confirm to the specs of the uploaded image, up to a square)

Image size in ad: Up to 560x560 px (will scale to fit longest edge at 560px) Max video size, length: 1 GB, 20 min

Right column

Jasper's Market

Looking for new recipe ideas? Watch our new video on how to make the best use of our fresh...



Text: 90 characters, remainder truncated Thumbnail Image aspect ratio: Up to 1:1 at tallest (the image size in ad will confirm to the specs of the uploaded image, up to a square)

Image size in ad: Up to 128x128 px (will scale to fit longest edge at 128px)

Max video size, length: 1 GB, 20 min

Recommended creative:

- Text: 90 characters
- Image ratio: 16:9

(recommended because 16:9 is the industry-standard size for videos)

Image size: 1200x675 px

Best use cases

- Generating brand awareness and post engagement with video views
- Getting efficient video plays

*Note, we are testing a new version of desktop News Feed with a small percentage of users. Although it's not necessary to optimize for this placement, if you want to get the largest format in the new News Feed, you should upload an image that meets the mobile image requirements (up to 560x560px).

Page post link ad

Desktop News Feed



Text: 500 characters, remainder truncated Link title, domain and description:

- Title: 1-2 lines (depending on length)
- Domain link: 1 line
- Description: 2-3 lines (depending on title length)

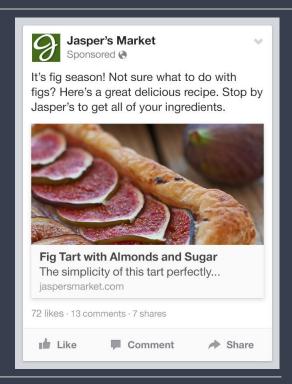
Image aspect ratio: 1.91:1

Image size in ad (min size): 400x209 px*

If the uploaded image is smaller than
400x209 px*, it will render as 154x154 or
90x90 px (the largest available size)

Links to external video (e.g., YouTube): Image is limited to 90x90 px design

Mobile News Feed



Text: 90 characters (will show more if space permits), then remainder truncated Link title, domain and description:

- Title: 1-2 lines (depending on length)
- Domain link: 1 line
- Description: Up to 1 line (depending on title length)

Image aspect ratio: 1.91:1

Image size in ad (min size): 560x292 px
If the uploaded image is smaller than
560x292 px, it will render as 100x100 px
Links to external video (e.g., YouTube):
Image is limited to 100x100 px design

Right column

Fig Tart with Almonds and Sugar jaspersmarket.com



It's fig season! Not sure what to do with figs? Here's a great dessert recipe. Stop by...

Text: 90 characters, remainder truncated
Link title: 25 characters
Domain link: 1 line
Image aspect ratio: 1.39:1 (if different ratio, image is scaled then cropped to fit)

Recommended creative:

Text: 90 characters

Link title: 25 characters

Image ratio: 1.91:1

Image size : 1200x627 px

Best use cases

Image size in ad (min size): 100x72 px

Getting website conversions including online sales and lead generation

*Note, we are testing a new version of desktop News Feed with a small percentage of users. Although it's not necessary to optimize for this placement, if you want to get the large format in the new News Feed, you should upload an image that meets the mobile image requirements (560x292px).

Offer ad

Desktop News Feed



Text: 90 characters
Image aspect ratio: 1.91:1
Image size in ad (min size): 400x209 px*

Terms and conditions (optional): Up to 1500 characters

Mobile News Feed



Text: 90 characters
Image aspect ratio: 1.91:1

Image size in ad: 560x292 px

If the uploaded image is smaller than 560x292 px but at least 400x209 px, then it will be stretched to render in this format. The minimum size is 400x209 px for both desktop and mobile.

Terms and conditions (optional): Up to 1500 characters

Right column



Text: 90 characters

Page name: 1 line

Image aspect ratio: 1.39:1 (if different

ratio, image is scaled then cropped to fit)
Image size in ad (min size): 100x72 px

11age 312e 111 au (111111 312e). 100x/2 px

Terms and conditions (optional): Up to 1500 characters

Best use cases

Getting current and prospective customers to make in-store purchases

Recommended creative:

Image size : 1200x627 px

Text: 90 characters

Image ratio: 1.91:1

*Note, we are testing a new version of desktop News Feed with a small percentage of users. Although it's not necessary to optimize for this placement, if you want to get the largest format in the new News Feed, you should upload an image that meets the mobile image requirements (560x292px).

Event ad

Desktop News Feed



Text: 500 characters, remainder truncated Event details (pulled from event):

- Title: 1-2 lines (depending on length)
- Address: Up to 1 line (depending on title length)
- Date and time: 1 line

Image aspect ratio: 8:3

Image size in ad (min size): 400x150 px*

If the uploaded image is smaller than
400x150 px* or no image is uploaded,
then the ad will render without an image

Mobile News Feed



Text: 90 characters (will show more if space permits), then remainder truncated Event details (pulled from event):

- Title: 1-2 lines (depending on length)
- Address: 1-2 lines (depending on title length and social context)
- Date and time: 1 line

Image aspect ratio: 8:3

Image size in ad (min size): 560x210 px
If the uploaded image is smaller than
400px wide or no image is uploaded, then
the ad will render with a map showing
location of event

Right column



Text: 90 characters, remainder truncated Event details (pulled from event):

- Title: 25 characters
- Page name: 1 line, if applicable
- Date and time: 1 line, under image

Image aspect ratio: 1.39:1 (if different ratio, image is scaled then cropped to fit)
Image size in ad (min size): 100x72 px

Recommended creative:

- Text: 90 characters
- Event title: 25 characters
- Image ratio: 8:3
- Image size : 1200x450 px

Best use cases

Getting people to join and attend your event

Page like ad

Desktop News Feed



Text: 90 characters

Page details (pulled from Page):

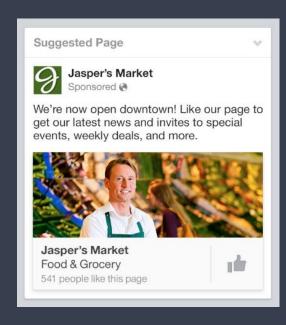
 Page category: Up to 1 line (depending on length of Page name)

Image aspect ratio: 8:3

Image size in ad (min size): 400x150 px*

If the image is smaller than 400x150 px*,
then the ad will render with a smaller
100x72px image

Mobile News Feed



Text: 90 characters

Page details (pulled from Page):

• Page category: Up to 1 line (depending on length of Page name)

Image aspect ratio: 8:3

Image size in ad (min size): 560x210 px
If the image is smaller than 560x210 px,
then the ad will render with a smaller
200x144px image

Right column

Jasper's is now open!

Jasper's Market



We're now open downtown! Like our page for the latest news and invites to special events... Recommended creative:

Image size: 1200x450 px

Text: 90 characters

Image ratio: 8:3

Like · 541 people like this page.

Text: 90 characters

Custom title: 25 characters, if applicable

Page name: 1 line

Image aspect ratio: 1.39:1 (if different ratio, image is scaled then cropped to fit)

Image size in ad (min size): 100x72 px

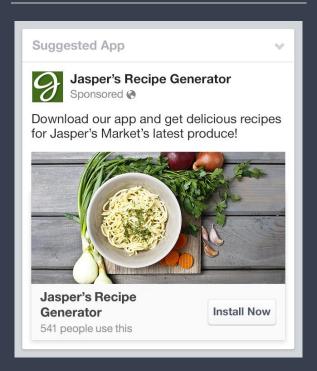
Best use cases

Getting people to like your Page

*Note, we are testing a new version of desktop News Feed with a small percentage of users. Although it's not necessary to optimize for this placement, if you want to get the largest format in the new News Feed, you should upload an image that meets the mobile image requirements (560x210px).

Mobile app ad

Mobile News Feed



Title: App name

Text: 90 characters (will show more if space permits), then remainder truncated App details:

- Star ratings: Appear if you have at least 250 ratings in the App Center
- Social context: Will appear if your friends play/use the game/app and if you have Facebook login enabled

Image aspect ratio: 1.91:1
Image size in ad (min size): 1200x627 px

Recommended creative:

- Text: 90 characters
- Image ratio: 1.91:1
- | Image size: 1200x627 px

- Getting app installs
- Generating engagement and conversions in your app

App ad

Right column

Jasper's Recipe Generator



Use our app and get delicious recipes for Jasper's Market's latest produce. It's fun, easy...



Use Now · 541 people use this

Title: App name (25 characters)

Text: 90 characters

Image aspect ratio: 1.39:1 (if different ratio, image is scaled then cropped to fit) Image size in ad (min size): 100x72 px

Recommended creative:

- Text: 90 characters
- Image ratio: 1.39:1
- Image size: 1200x864 px

Best use cases

Getting app installs and engagement

Domain ad

Right column

Jasper's Market is now open!

jaspersmarket.com



Jasper's Market is open everyday from 9am - 9pm. Visit our website for special deals

Title: 25 characters
Text: 90 characters
Domain link: 1 line

Image aspect ratio: 1.39:1 (if different ratio, image is scaled then cropped to fit)
Image size in ad (min size): 100x72 px

Recommended creative:

Text: 90 characters

Image ratio: 1.39:1

Image size: 1200x864 px

Best use cases

Getting website conversions including online sales and leads



Sponsored stories: Voice of friends Creative details

Page like sponsored story

Desktop News Feed

Text: Friend name, Page name, Page category

Image: Thumbnail of Page profile picture, cover photo pulled from the Page and cropped to the center

If available: Facepile of other friends who have previously liked the Page

Page like stories published in the last 14 days appear like this when sponsored:

Text: Page name, Friend name, Page description

Description: Up to 2 lines of text from the Page, if available

Image: Cover photo pulled from the Page and cropped to the center

Page like stories older than 14 days will appear like this when sponsored:





Mobile News Feed

Text: Friend's name, Page name, Page category

Image: 560x204 px cover photo pulled from the Page

Page like stories published in the last 14 days appear like this when sponsored:

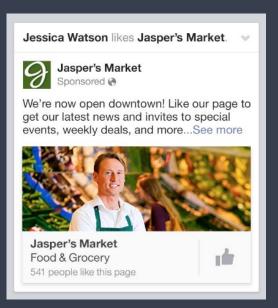


Text: Page name, Description, Page category pulled from the Page

Description: Up to 110 characters if available, remainder truncated

Image: Cover photo pulled from the Page (same 8:3 aspect ratio)

Page like stories older than 14 days will appear like this when sponsored:



Best use cases

Getting people to like your Page

Page like sponsored story (continued)

Right column

Text: Friend's name and Page name Image: Friend's profile picture and Page's profile picture



Best use cases

Getting people to like your Page

Page post like sponsored story

Desktop News Feed

- Text of the post is wrapped as a 'substory' of a story about the friend's like
- All of the various dimensions of the original post are slightly shrunk

For photo posts: there's a similar grid with different sizes depending on how many photos there are.

Large size: 358 px 237px Middle: 176 x 176 px



Mobile News Feed

- Friend's name, details of the post
- Specs dependent on type of post (see Page post ad slides for the specs)



Right column

Text: 90 characters

- Friend's name, details of the post
- Specs dependent on type of post (see Page post ad slides for the specs)



- Generating brand awareness for current and prospective customers
- Getting people to engage with your Page or post

Page post comment sponsored story

Desktop News Feed

Text: wrapped as a 'sub-story' of a story about the friend's comment

All of the various dimensions of the original post are slightly shrink

For photo posts: there's a similar grid with different sizes depending on how many photos there are.

Large size: 358 px 237px Middle: 176 x 176 px Small: 117 x 117 px



Mobile News Feed

- Friend's name, details of the post
- Specs dependent on type of post (see Page post ad slides for the specs)



Right column

Text: 90 characters

- Friend's name, details of the post
- Specs dependent on type of post (see Page post ad slides for the specs)



- Generating brand awareness for current and prospective customers
- Getting people to engage with your Page or post

Page post share sponsored story

Desktop News Feed

Text: wrapped as a 'sub-story' of a story about what the friend says about the post

All of the various dimensions of the original post are slightly shrink



Mobile News Feed

Text: Friend's name, what the friend says about the post

Specs dependent on type of post (see Page post ad slides for the specs)



Right column

Text: 90 characters

Friend's name, what the friend says about the post

Specs dependent on type of post (see Page post ad slides for the specs)



- Generating brand awareness for current and prospective customers
- Getting people to engage with your Page or post

Event sponsored story

Desktop News Feed

Event details (pulled from event):

- Title: 1-2 lines (depending on length)
- Address: Up to 1 line (depending on title length)
- Date and time: 1 line

Image aspect ratio: 8:3

Image size in ad: 400x150 px

If the uploaded image is smaller than 400x150 px or no image is uploaded, then the ad will render without an image

Mobile News Feed

Event details (pulled from event):

- Title: 1-2 lines (depending on length)
- Address: 1-2 lines (depending on title length and social context)
- Date and time: 1 line

Image aspect ratio: 8:3

Image size in ad: 560x210 px

If the uploaded image is smaller than 400px wide or no image is uploaded, then the ad will render with a map showing location of event



Right column

Text: Name of the friend going to the event, Page name, event title, date, time, location (pulled from event)

Image: Friend's profile photo



Maxine Schlein is going to Farmers' Market – Saturday, September 22 at 11:00am at Jasper's Market.

Best use cases

Getting people to join and attend your event



Check-in sponsored story

Desktop News Feed

Text: 500 characters, remainder truncated Thumbnail of Page's profile photo, Like button, friend's check-in, location added at end



Mobile News Feed

Text: Up to 6.5 lines in mobile feed, remainder truncated. Usually is around 205 – 275 characters

Thumbnail of Page's profile photo, Like button, friend's check-in, location added at end



Right column

Text: 90 characters

Thumbnail of Page's profile photo, Like button, friend's check-in, location added at end



Best use cases

Getting people to visit your store and make in-store purchases

Game played sponsored story

Desktop News Feed

Text: Friend's name, 90 characters Image: Thumbnail of friend's profile picture Option to play the game from the

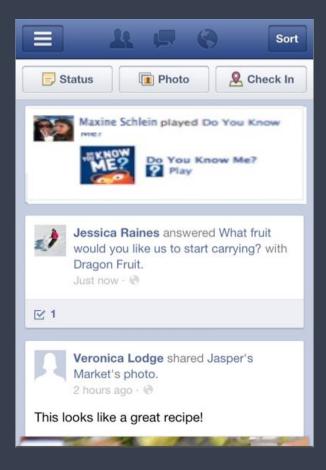
7 minutes ago . . Sponsored

Carol Pai plays Triple Town. Triple Town

ex Arquette, Tom Occhino and 5 friends played this.

Mobile News Feed

Text: Friend's name Image: Thumbnail of friend's profile picture



Right column

Text: Friend's name, 90 characters Image: Thumbnail of friend's profile picture Option to play the game from the sponsored story



Best use cases

Getting people to play your game

App shared sponsored story

Desktop News Feed

Text: Friend's name, what the friend said about the app, title of app, description of the app

Image specs: 90x90 px



Mobile News Feed

Text: Friend's name, what they said about the app, title of the app Image specs: 100x100 px



Right column

Text: Friend's name, what they said about the app (up to 90 characters)
Image: Thumbnail of friend's picture and the image for the app



Best use cases

Getting app installs and engagement

Open graph sponsored story

Desktop News Feed

Character limits and image sizes completely dependent on story type



Mobile News Feed

Character limits and image sizes completely dependent on story type



Right column

Character limits and image sizes completely dependent on story type



Best use cases

Getting installs and usage of your Open Graph app

Domain sponsored story

Desktop News Feed

Text: 500 characters, remainder truncated. Link attachment is shown

Text format: 1-2 lines for the title (depending on length)

Domain link: 1 line

Body text: 2-3 lines (depending on title length)

Image specs: 154x154px if the offsite destination has an image larger than 154x154px; 90x90px otherwise



Mobile News Feed

Text: Up to 6.5 lines in mobile feed, remainder truncated. Usually is around 205 – 275 characters.

Link title: 2 lines

Domain link: 1 line

Description: 1 line. If no source, we

display description.

Image specs: 100x100 px



Right column

Text: 90 characters, remainder truncated Image: 75x75 px



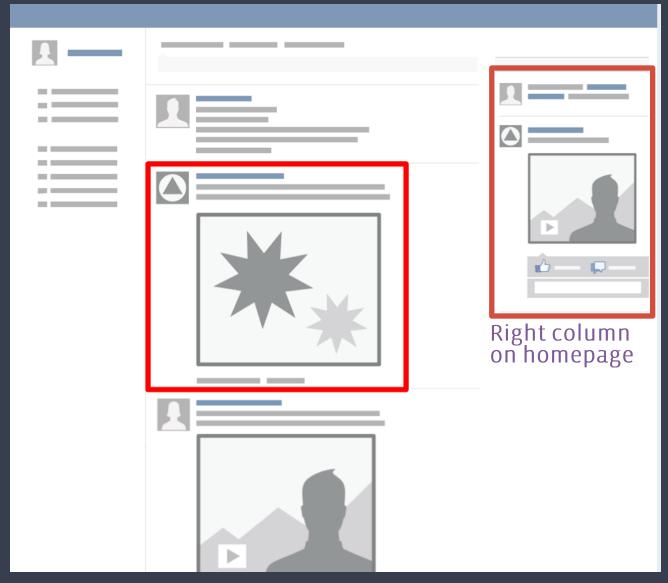
Best use cases

Getting website conversions including online sales and leads

Premium ads

- Homepage
- Logout page

Homepage – Placement



Desktop News Feed



Mobile News Feed

Homepage – Premium units on right column

Page post text ad



Page post photo ad
168x128 px



Page post video ad 185x194 px



Page post link ad 75×75 px



Event ad



Offers 75×75 px



App ad 110x80 px

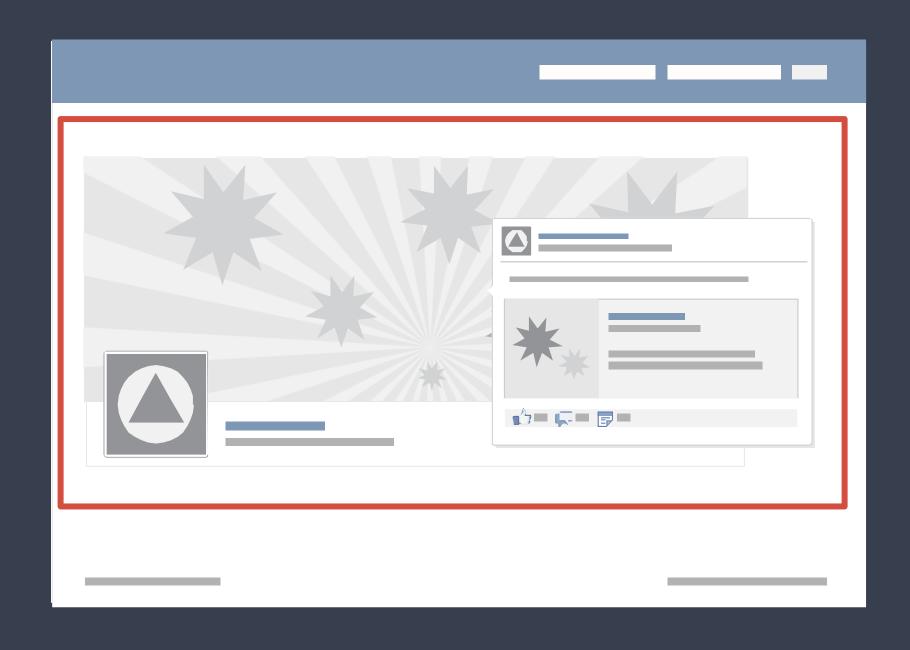


Domain ad



Jasper's Market is open everyday from 9am - 9pm. Visit our website for special deals.

Logout page – Placement



Logout page – Premium units

Page post video ad

Text: 90 characters, remainder truncated

Video:

- Suggested resolution is 1920x1080p
- Minimum resolution is 1280x720p
- Suggested format is MP4
- 16:9 ideal aspect ratio
- 3 minute maximum, 30-60 seconds recommended

For smaller Page post video ad set apart in white box:

Text: 90 characters, remainder truncated

Page post link ad

Text: 90 characters, remainder truncated

Large Image:

- 851x315 px
- 300 dpi resolution
- Image uploaded from the Page to a public album

For smaller Page post link ad set apart in white box:

Text: 90 characters, remainder truncated

Link title: 25 characters Image aspect ratio: 1:1

Image size in ad (min size): 75x75 px





Summary of how to buy premium ads

Bundles of placements you can buy	Placements included	Why this option?	How to buy it? 1,2,3
Homepage	Right column of homepageDesktop News FeedMobile News Feed	The best way to reach your audience from the most visited page on Facebook.	IO, Power Editor, API
News Feed	Mobile News FeedDesktop News Feed	The most engaging placement on Facebook.	IO, Power Editor, API
Mobile News Feed	Mobile News Feed	The most engaging placement on customers' most personal device.	IO, Power Editor, API
Desktop News Feed	Desktop News Feed	The most engaging placement on customers' biggest screen	IO, Power Editor, API
Right column of homepage	Right column of homepage	Single share of voice for the right column of the most visited page on Facebook.	IO, Power Editor, API
Logout page	Logout page	The largest creative format to drive either video views or direct response traffic.	10

- 1. IO buying via an insertion order through a Facebook representative. This is the only way to have a guaranteed number of impressions.
- 2. Power Editor self-serve tool for advanced advertisers. It can be downloaded by anyone at https://www.facebook.com/ads/manage/powereditor
- 3. API access via Facebook's Application Programming Interface directly, or via tools built by our Preferred Marketing Developers (PMDs) using Facebook Ads API